



“MERCOSUR + Chile Gas Integration. Alternative vectors for regional gas integration: Fertilizers”

September 1 - 14:30 - Integration House – ALADI (Cebollatí 1461, Montevideo)

Agenda

14:30

Opening

“Regional Integration: context, history and perspectives”

- **Sergio Abreu**, Secretary-General of ALADI
- **Fernanda Cardona**, Minister of Industry, Energy and Mining of Uruguay
- **Mercedes Pedreira**, Executive, Integration, Trade and Investment Directorate, CAF
- **Edgar Chacon Rodriguez**, International Representative of IICA
- **Guido Maiulini**, Head of Strategic Advisory, OLACDE

15:00

“Regional Gas Integration and fertilizer production: perspectives”

Presentation of guidelines for the subsequent discussion, based on the results of Phase VI of the Regional Gas Integration Project of the MERCOSUR countries and Chile

- **Esteban Kiper** (OLACDE)
- **Guido Perrone** (OLACDE)

15:30

“Perspectives for fertilizer production in the region”

The session will address the prospects for the development and expansion of fertilizer production in Latin America, considering the availability of natural gas, transport infrastructure, existing industrial capacities, and projects with the potential to consolidate in the coming years. Drawing on the experience of companies and strategic stakeholders, the discussion will examine investment opportunities, infrastructure, technological and logistical

challenges, and the possibilities for advancing greater regional integration that contributes to strengthening food security and reducing dependence on imports, while monetizing the region's hydrocarbon resources.

- **Flavia Menezes**, Business Intelligence Manager, Petrobras Fertilizantes (Brazil)
- **Martin Miliavsky**, Executive Director of M&A and New Business, Pampa Energía
- **Manuel Diaz**, Executive Director of the Latin American Petrochemical and Chemical Association (APLA)
- **ISUSA Representative** (tbc)
- **YPFB Representative** (tbc)

17:00

“Agriculture in MERCOSUR: growth prospects and the role of fertilizers”

This session will focus on the growth prospects of the regional agricultural sector, the evolution of fertilizer demand, and the strategic role of these inputs in improving productivity, competitiveness, and food security in MERCOSUR countries.

- **Gabriel Delgado**, Representative in Brazil and Coordinator for the Southern Region of the Inter-American Institute for Cooperation on Agriculture (IICA)
- **Maximiliano Alonso**, Senior Adviser, Corporate Vice Presidency for Strategic Programming, CAF
- **José Polidoro**, Brazilian Agricultural Research Corporation (Embrapa)
- **Gustavo Churin**, IF Fertilizer Engineering

18:00

Closing remarks